

1 AN ACT concerning regulation.

2 **Be it enacted by the People of the State of Illinois,**  
3 **represented in the General Assembly:**

4 Section 5. The Illinois Insurance Code is amended by  
5 changing Sections 500-10 and 500-100 and by adding Section  
6 500-108 as follows:

7 (215 ILCS 5/500-10)

8 (Section scheduled to be repealed on January 1, 2017)

9 Sec. 500-10. Definitions. In addition to the definitions in  
10 Section 2 of the Code, the following definitions apply to this  
11 Article:

12 "Business entity" means a corporation, association,  
13 partnership, limited liability company, limited liability  
14 partnership, or other legal entity.

15 "Car rental limited line licensee" means a person  
16 authorized under the provisions of Section 500-105 to sell  
17 certain coverages relating to the rental of vehicles.

18 "Home state" means the District of Columbia and any state  
19 or territory of the United States in which an insurance  
20 producer maintains his or her principal place of residence or  
21 principal place of business and is licensed to act as an  
22 insurance producer.

23 "Insurance" means any of the lines of authority in Section

1 500-35, any health care plan under the Health Maintenance  
2 Organization Act, or any limited health care plan under the  
3 Limited Health Service Organization Act.

4 "Insurance producer" means a person required to be licensed  
5 under the laws of this State to sell, solicit, or negotiate  
6 insurance.

7 "Insurer" means a company as defined in subsection (e) of  
8 Section 2 of this Code, a health maintenance organization as  
9 defined in the Health Maintenance Organization Act, or a  
10 limited health service organization as defined in the Limited  
11 Health Service Organization Act.

12 "License" means a document issued by the Director  
13 authorizing an individual to act as an insurance producer for  
14 the lines of authority specified in the document or authorizing  
15 a business entity to act as an insurance producer. The license  
16 itself does not create any authority, actual, apparent, or  
17 inherent, in the holder to represent or commit an insurance  
18 carrier.

19 "Limited lines insurance" means those lines of insurance  
20 defined in Section 500-100 or any other line of insurance that  
21 the Director may deem it necessary to recognize for the  
22 purposes of complying with subsection (e) of Section 500-40.

23 "Limited lines producer" means a person authorized by the  
24 Director to sell, solicit, or negotiate limited lines  
25 insurance.

26 "Negotiate" means the act of conferring directly with or

1 offering advice directly to a purchaser or prospective  
2 purchaser of a particular contract of insurance concerning any  
3 of the substantive benefits, terms, or conditions of the  
4 contract, provided that the person engaged in that act either  
5 sells insurance or obtains insurance from insurers for  
6 purchasers.

7 "Person" means an individual or a business entity.

8 "Rental agreement" means a written agreement setting forth  
9 the terms and conditions governing the use of a vehicle  
10 provided by a rental company for rental or lease.

11 "Rental company" means a person, or a franchisee of the  
12 person, in the business of providing primarily private  
13 passenger vehicles to the public under a rental agreement for a  
14 period not to exceed 30 days.

15 "Rental period" means the term of the rental agreement.

16 "Renter" means a person obtaining the use of a vehicle from  
17 a rental company under the terms of a rental agreement for a  
18 period not to exceed 30 days.

19 "Self-service storage facility limited line licensee"  
20 means a person authorized under the provisions of Section  
21 500-107 to sell certain coverages relating to the rental of  
22 self-service storage facilities.

23 "Sell" means to exchange a contract of insurance by any  
24 means, for money or its equivalent, on behalf of an insurance  
25 company.

26 "Solicit" means attempting to sell insurance or asking or

1 urging a person to apply for a particular kind of insurance  
2 from a particular company.

3 "Terminate" means the cancellation of the relationship  
4 between an insurance producer and the insurer or the  
5 termination of a producer's authority to transact insurance.

6 "Travel insurance" means insurance coverage for personal  
7 risks incident to planned travel, including, but not limited  
8 to: (1) the interruption or cancellation of a trip or event,  
9 (2) the loss of baggage or personal effects, (3) damages to  
10 accommodations or rental vehicles, or (4) sickness, accident,  
11 disability, or death occurring during travel. "Travel  
12 insurance" does not include major medical plans that provide  
13 comprehensive medical protection for travelers with trips  
14 lasting 6 months or longer, including those working overseas as  
15 an ex-patriot or as military personnel on deployment.

16 "Uniform Business Entity Application" means the current  
17 version of the National Association of Insurance  
18 Commissioners' Uniform Business Entity Application for  
19 nonresident business entities.

20 "Uniform Application" means the current version of the  
21 National Association of Insurance Commissioners' Uniform  
22 Application for nonresident producer licensing.

23 "Vehicle" or "rental vehicle" means a motor vehicle of (1)  
24 the private passenger type, including passenger vans, mini  
25 vans, and sport utility vehicles or (2) the cargo type,  
26 including cargo vans, pickup trucks, and trucks with a gross

1 vehicle weight of less than 26,000 pounds the operation of  
2 which does not require the operator to possess a commercial  
3 driver's license.

4 "Webinar" means an online educational presentation during  
5 which a live and participating instructor and participating  
6 viewers, whose attendance is periodically verified throughout  
7 the presentation, actively engage in discussion and in the  
8 submission and answering of questions.

9 (Source: P.A. 97-113, eff. 7-14-11.)

10 (215 ILCS 5/500-100)

11 (Section scheduled to be repealed on January 1, 2017)

12 Sec. 500-100. Limited lines producer license.

13 (a) An individual who is at least 18 years of age and whom  
14 the Director considers to be competent, trustworthy, and of  
15 good business reputation may obtain a limited lines producer  
16 license for one or more of the following classes:

17 (1) travel insurance, as defined in Section 500-10 of  
18 this Article ~~on baggage or limited travel health, accident,~~  
19 ~~or trip cancellation insurance sold in connection with~~  
20 ~~transportation provided by a common carrier;~~

21 (2) industrial life insurance, as defined in Section  
22 228 of this Code;

23 (3) industrial accident and health insurance, as  
24 defined in Section 368 of this Code;

25 (4) insurance issued by a company organized under the

1 Farm Mutual Insurance Company Act of 1986;

2 (5) legal expense insurance;

3 (6) enrollment of recipients of public aid or medicare  
4 in a health maintenance organization;

5 (7) a limited health care plan issued by an  
6 organization having a certificate of authority under the  
7 Limited Health Service Organization Act;

8 (8) credit life and credit accident and health  
9 insurance and other credit insurance policies approved or  
10 permitted by the Director; a credit insurance company must  
11 conduct a training program in which an applicant shall  
12 receive basic instruction about the credit insurance  
13 products that he or she ~~they~~ will be selling.

14 (b) The application for a limited lines producer license  
15 must be submitted on a form prescribed by the Director by a  
16 designee of the insurance company, health maintenance  
17 organization, or limited health service organization  
18 appointing the limited insurance representative. The insurance  
19 company, health maintenance organization, or limited health  
20 service organization must pay the fee required by Section  
21 500-135.

22 (c) A limited lines producer may represent more than one  
23 insurance company, health maintenance organization, or limited  
24 health service organization.

25 (d) An applicant who has met the requirements of this  
26 Section shall be issued a perpetual limited lines producer

1 license.

2 (e) A limited lines producer license shall remain in effect  
3 as long as the appointing insurance company pays the respective  
4 fee required by Section 500-135 prior to January 1 of each  
5 year, unless the license is revoked or suspended pursuant to  
6 Section 500-70. Failure of the insurance company to pay the  
7 license fee or to submit the required documents shall cause  
8 immediate termination of the limited line insurance producer  
9 license with respect to which the failure occurs.

10 (f) A limited lines producer license may be terminated by  
11 the insurance company or the licensee.

12 (g) A person whom the Director considers to be competent,  
13 trustworthy, and of good business reputation may be issued a  
14 car rental limited line license. A car rental limited line  
15 license for a rental company shall remain in effect as long as  
16 the car rental limited line licensee pays the respective fee  
17 required by Section 500-135 prior to the next fee date unless  
18 the car rental license is revoked or suspended pursuant to  
19 Section 500-70. Failure of the car rental limited line licensee  
20 to pay the license fee or to submit the required documents  
21 shall cause immediate suspension of the car rental limited line  
22 license. A car rental limited line license for rental companies  
23 may be voluntarily terminated by the car rental limited line  
24 licensee. The license fee shall not be refunded upon  
25 termination of the car rental limited line license by the car  
26 rental limited line licensee.

1 (h) A limited lines producer issued a license pursuant to  
2 this Section is not subject to the requirements of Section  
3 500-30.

4 (i) A limited lines producer license must contain the name,  
5 address and personal identification number of the licensee, the  
6 date the license was issued, general conditions relative to the  
7 license's expiration or termination, and any other information  
8 the Director considers proper. A limited line producer license,  
9 if applicable, must also contain the name and address of the  
10 appointing insurance company.

11 (Source: P.A. 98-159, eff. 8-2-13; revised 11-12-13.)

12 (215 ILCS 5/500-108 new)

13 Sec. 500-108. Travel insurance business enterprise  
14 license.

15 (a) As used in this Section:

16 "Offer and disseminate" means providing general  
17 information, including a description of the coverage and price,  
18 as well as processing the application, collecting premiums, and  
19 performing other non-licensable activities permitted by the  
20 State.

21 "Travel insurance business enterprise" means a licensed  
22 insurance producer designated by an insurer as set forth in  
23 subsection (i) of this Section.

24 "Travel retailer" means a business organization that  
25 makes, arranges, or offers travel services.

1       (b) The Director may issue, to a travel insurance business  
2 enterprise that registers travel retailers under its license as  
3 described in paragraph (2) of subsection (d) of this Section, a  
4 producer license as provided in paragraph (6) of subsection (a)  
5 of Section 500-35 of this Code. A travel insurance business  
6 enterprise license issued under this Section shall also  
7 authorize any employee of the travel insurance business  
8 enterprise to act individually on behalf and under the  
9 supervision of the travel insurance business enterprise  
10 licensee with respect to the coverage specified in this  
11 Section.

12       (c) The Director may issue to a travel retailer a limited  
13 line producer license. A travel retailer license issued under  
14 this Section shall also authorize any employee of the travel  
15 retailer limited line licensee to act individually on behalf  
16 and under the supervision of the travel retailer limited line  
17 licensee with respect to the coverage specified in this  
18 Section.

19       (d) Notwithstanding any other provision of law, a travel  
20 retailer may do the limited activities of offering and  
21 disseminating travel insurance on behalf of and under the  
22 license of a supervising travel insurance business enterprise  
23 if the following conditions are met:

24               (1) the travel insurance business enterprise or travel  
25 retailer provides to purchasers of travel insurance:

26                       (A) a description of the material terms or the

1 actual material terms of the insurance coverage;

2 (B) a description of the process for filing a  
3 claim;

4 (C) a description of the review or cancellation  
5 process for the travel insurance policy; and

6 (D) the identity and contact information of the  
7 insurer and travel insurance business enterprise;

8 (2) at the time of licensure, the travel insurance  
9 business enterprise shall establish and maintain a  
10 register on a form prescribed by the Director of each  
11 travel retailer that offers travel insurance on the travel  
12 insurance business enterprise's behalf; the register shall  
13 be maintained and updated annually by the travel insurance  
14 business enterprise and shall include the name, address,  
15 and contact information of the travel retailer and an  
16 officer or person who directs or controls the travel  
17 retailer's operations and the travel retailer's federal  
18 tax identification number; the travel insurance business  
19 enterprise shall submit the register to the Director upon  
20 reasonable request; the limited lines producer shall also  
21 certify that the travel retailer registered complies with  
22 18 U.S.C. 1033;

23 (3) the travel insurance business enterprise has  
24 designated one of its employees as a licensed individual  
25 producer (a designated responsible producer or DRP)  
26 responsible for the travel insurance business enterprise's

1 compliance with the travel insurance laws, rules, and  
2 regulations of the State;

3 (4) the travel insurance business enterprise has paid  
4 all applicable insurance producer licensing fees as set  
5 forth in this Code; and

6 (5) the travel insurance business enterprise requires  
7 each employee and authorized representative of the travel  
8 retailer whose duties include offering and disseminating  
9 travel insurance to receive a program of instruction or  
10 training that shall be subject to review by the Director;  
11 the training material shall, at a minimum, contain  
12 instructions on the types of insurance offered, ethical  
13 sales practices, and required disclosures to prospective  
14 customers.

15 (e) Any travel retailer offering or disseminating travel  
16 insurance shall make available to prospective purchasers  
17 brochures or other written materials that:

18 (1) provide the identity and contact information of the  
19 insurer and the travel insurance business enterprise;

20 (2) explain that the purchase of travel insurance is  
21 not required in order to purchase any other product or  
22 service from the travel retailer; and

23 (3) explain that an unlicensed travel retailer is  
24 permitted to provide general information about the  
25 insurance offered by the travel retailer, including a  
26 description of the coverage and price, but is not qualified

1 or authorized to answer technical questions about the terms  
2 and conditions of the insurance offered by the travel  
3 retailer or to evaluate the adequacy of the customer's  
4 existing insurance coverage.

5 (f) A travel retailer's employee or authorized  
6 representative who is not licensed as an insurance producer may  
7 not:

8 (1) evaluate or interpret the technical terms,  
9 benefits, and conditions of the offered travel insurance  
10 coverage;

11 (2) evaluate or provide advice concerning a  
12 prospective purchaser's existing insurance coverage; or

13 (3) hold himself, herself, or itself out as a licensed  
14 insurer, licensed producer, or insurance expert.

15 (g) A travel retailer whose insurance-related activities,  
16 and those of its employees and authorized representatives, are  
17 limited to offering and disseminating travel insurance on  
18 behalf of and under the direction of a travel insurance  
19 business enterprise meeting the conditions stated in this  
20 Section is authorized to do so and receive related compensation  
21 upon registration by the travel insurance business enterprise  
22 as described in paragraph (2) of subsection (d) of this  
23 Section.

24 (h) Travel insurance may be provided under an individual  
25 policy or under a group or master policy.

26 (i) As the insurer designee, the travel insurance business

1 enterprise is responsible for the acts of the travel retailer  
2 that is registered under its license and shall use reasonable  
3 means to ensure compliance by the travel retailer within this  
4 Section.